

FinTech and Innovation -NCACPA Symposium 2022

CAROLYN. J. WOODRUFF, JD, CPA, CVA

GRADUATE OF HARVARD'S FINTECH CERTIFICATE PROGRAM (2021)

AICPA BLOCKCHAIN AND CYBERSECURITY BADGES

FINTECH COMMITTEE, BLUE RIDGE BANK, NA "It's hard to make predictions – especially about the future."

►Yogi Berra

Disruption: Key Concept

Regulation vs. Deregulation

Centralization vs. Decentralization

Intermediation vs. Disintermediation

Objectives

Understand FinTech Basics (I)
 Understand Blockchain Technology Basics (II)
 Understand Virtual Currency Basics (III)
 Understand Non-Fungible Tokens (NFTs) (IV)



I. FinTech Basics

Copyright Woodruff Law Firm, PA 2021

Questions:

1. Does North Carolina have a FinTech Sandbox? 2. Does FinTech help the unbanked? 3. Does FinTech use the same AML rules as banks? 4. Do other countries have FinTech sandboxes?

FinTech Definition in NCGS 169(b)(8)

"Certain innovative products or services that support the provision of banking services"



8

Regulatory Sandbox definition – NCGS 169-(b)11

"Program ...permits a person or entity to temporarily test an innovative financial...product or service without being subject to certain licensing or regulatory obligations ...State law."

Global Experiences from Regulatory Sandboxes

ublic



Figure 4.2. Sample Stressors, Regulatory Implications, and Their Corresponding Measurement Metrics

posit flight from incumbents	Regulatory Implications	
intech banks		Measurement Metrics
reased number of NPLs in ech players ndemic situation e failure of a bank where the ech player held its funds as of license or partnership n a correspondent bank stery shopping excercise	Consumer protection Safeguarding funds Data privacy and cybersecurity AML / CFT Stability risks Liquidity risks Credit risks	AML/CFT compliance Implications for oversight and supervision Data breaches Business continuity measures Competition implications Operational resilience

Table 3.2. Countries with Multiple Fintech-Related Sandboxesand the Authorities Governing Them

Country	Authority	Fintech-related Sandboxes (#)	
Thailand	BoT, SEC, OIC	5 (3 by the BoT)	
USA	CFPB, state gov'ts (Arizona, Kentucky, Nevada, Utah)	5	
India	RBI, IRDAI, SEBI	3	
Brazil	BCB, CVM	2	
Hong Kong (SAR)	HKMA & SFC, IA	2	
Indonesia	OJK, BI	2	
Nigeria	CBN & NIBSS, SEC	2	
Singapore	MAS	2	
UAE (Abu Dhabi)	ADGM, DFSA	2	
Source: WBG analysis; see Appendix 3 for more detail.			

FinTech Sandbox Examples U.S.

Non-blockchain Non-crypto



Participant	Product Description	Entered Sandbox	13 Exited Sandbox
WiseTack, Inc.	A consumer lending platform that enables small business partners to provide lending options at the point of sale for consumers seeking to finance household related projects (e.g., home repair, HVAC, electrical, plumbing, landscaping, etc).	July 11, 2019	January 22, 2020
Verdigris Holdings, Inc.	A solution that combines custom technology and industry expertise to deliver simple transactional financial services at a low cost to unbanked people and the companies that serve them.	July 12, 2019	July 17, 2020
Omni Mobile, Inc. ("OM Cash")	A financial service platform implementing an array of avante garde technologies to improve today's payment systems through the utilization of direct ACH payments through OM's centralized wallet infrastructure.	October 11, 2018	October 11, 2020
Sweetbridge NFP, Ltd.	A blockchain-enabled product designed to purchase financing without a credit check and offer affordable,	October 29, 2018	October 29, 2020

Consumer Financial Protection Bureau (CFPB)

Synchrony Bank Dual Feature Credit Card – customer opens a secured credit card that graduates to unsecured to build credit.

Payactiv – offers workers each access to their earned but unpaid wages. Called Wage Access transactions



Sandbox Example -

Consumer

Align A business model for income-sharing agreements that provide qualified consumers with a fixed amount of money in exchange for a percentage of the consumer's future income over a scheduled period of time, subject to contingencies involving periods of unemployment or lowered income.	March 20, 2019	April 29, 2021
---	-------------------	----------------

Income Share Agreements (ISA)



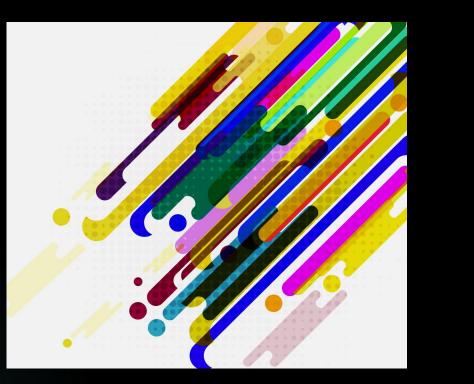
Examples of FinTechs

Zillow Group, Inc. SoFi Technologies, Inc. PayPal Holdings, Inc. Square, Inc.

Baron FinTech Fund (BFIXX)

Photo credit: Google Images Copyright Woodruff Law Fir





II. Blockchain Technology Basics

Questions:

5. Does NC have a definition of blockchain?
6. Is a blockchain encrypted?
7. Does Amazon sell blockchain space?

Sandbox – Blockchain Example

Sweetbridge NFP, Ltd.	A blockchain-enabled product designed to purchase	October 29,	October 29,
	financing without a credit check and offer affordable,	2018	2020
	consumer-friendly vehicle title loans with an APR cap of		
	20%.		





Blockchain – not a tow truck

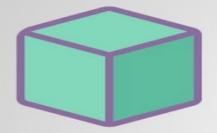
Origin of Blockchain

Born: October 31, 2008
 Inventor and Author: Satoshi Nakamoto (pseudonym)

"Using digital signatures, hashing, and proof of work to avoid double spending and fraud, the Bitcoin blockchain enables its participants to confidently transfer value using math for validation and verification instead of a trusted third party."

Nakamoto, Bitcoin: A Peer-to-Peer Electronic Cash System, 2008

Note "trusted" and disintermediation





Blockchain

0

Simply explained

Photo credit: Google Images 2021



Blockchain Technology defined – NCGS 169 – 1(b)(2)

An electronic method for storing cryptographically secure data in a database of distributed ledger technology that is decentralized, consensus-based, mathematically verified, and distributed across multiple locations."

Blockchain Technology NCGS 169

Cryptographically secure

Decentralized

Consensus-based

Mathematically Verified

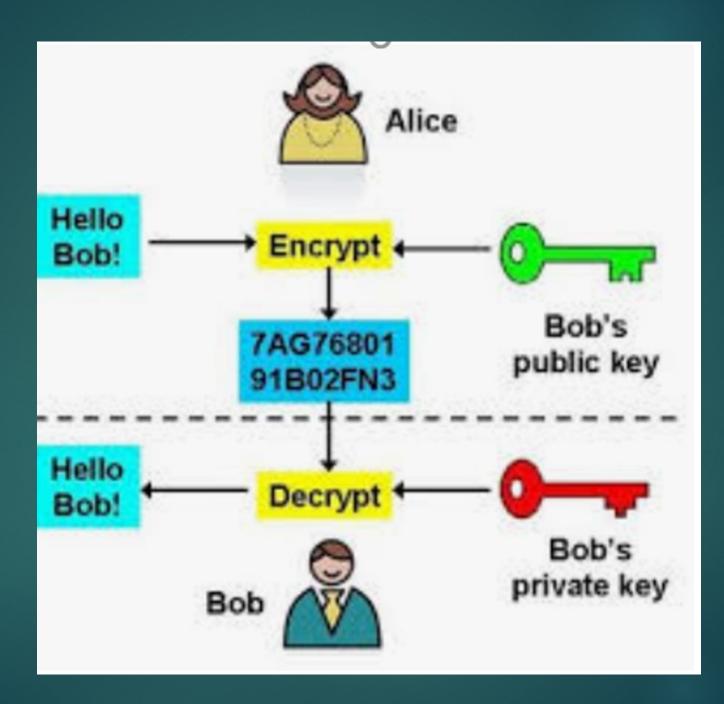
Distributed across many locations

Firm, PA 202

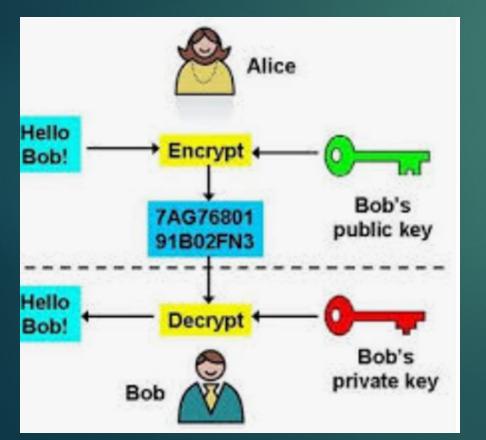
Cryptography – Element of Blockchain

Study of secure communication techniques that allow only the sender and the receiver to view the contents





Blockchain Cryptography Continued



Asymmetric cryptography

Public-key cryptography

Public key and private key

Public key distributed commonly

Private key is NOT shared

Q: Which is safer: hash or password?

One way encryption cryptography of blockchain





Blockchain Technology Hash

A cryptographic hash function is **an algorithm that takes an arbitrary amount of data input a credential**—and produces a fixed-size output of enciphered text called a hash value, or just "hash." That enciphered text can then be stored instead of the password itself, and later used to verify the user. Dec 10, 2015

(Google, 2021)

Copyright Woodruff Law Firm, PA 2021

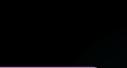
Hash Function and Secure Hash Algorithm (SHA)-256

Hash ID 256-character string derived as a reduction of any string of input Hashing: Encrypting data as of now cannot be reverse engineered because of available computing power Hashing algorithm: Takes any length input and makes the string a uniform length Example on next slide

> Photo credit: Google Images



Blockchain Technology NCGS 169



2

Cryptographically secure

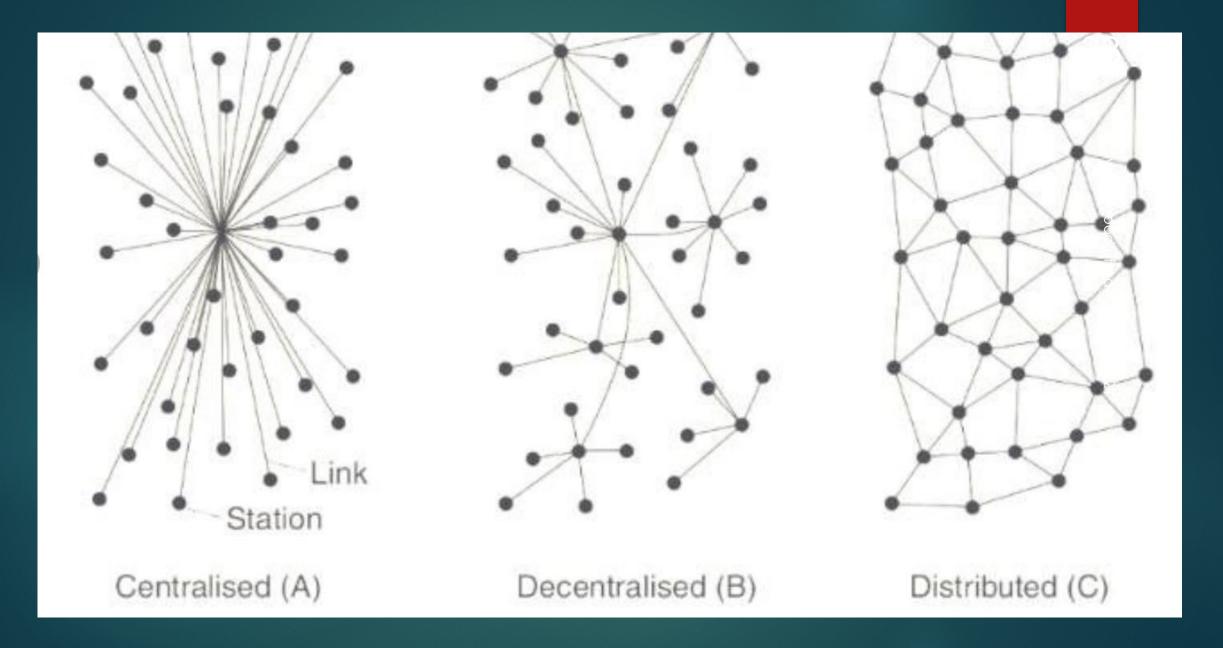
Decentralized

Consensus-based

Mathematically Verified

Distributed across many locations







Blockchain Technology NCGS 169



Decentralized

Consensus-based

Mathematically Verified

Distributed across many locations



Three Main Blockchain Consensus Algorithms

► Proof of Work

Proof of Stake

Practical Byzantine Fault Tolerance

Blockchain Types

Public

Permissionless Free for Anyone access Decentralized Currency is native currency Ex: Bitcoin, Ethereum, Litecoin

Private

Permissioned Permissioned

Centralized Typically no native currency Ex: Hyp<u>erledger</u>

III. Virtual Currency

Questions:

8. Does the US have a CBDC?9. Does China have a CBDC?10. Does NC have a definition of Virtual Currency? Welcome To Arizona's FinTech Sandbox / Sandbox Participants

Sandbox Participants

Since the program was launched in 2018, ten companies have participated.

Participant	Start Date	Product Description
Cryptoenter Corp.	July 19, 2021	A blockchain-based platform that integrates with banks to provide bank customers with cryptocurrency exchange and transfer services.

Digital or Virtual Currency Framework Central Bank Digital Currency – CBDC

legal tender of a Central Bank – a government

Cryptocurrency

not legal tender of a government

Stablecoins – variation of cryptocurrency

not legal tender but linked to a fiat currency, such as the U.S. dollar



NC Definition does not include CBDC -Virtual Currency

"A digital representation of value" that can be digitally traded and functions as a medium of exchange, a unit of account, or a store of value...but does not have legal tender status as recognized by the United States Government." NCGS 53-208.42(20) (NC Money Transmitters Act).

42

"Virtual currency is a digital representation of value that functions as a medium of exchange, unit of account, and/or a store of value." IRS Notice 2014-21

NOTE: IRS DEFINITION INCLUDES BOTH LEGAL TENDER AND NON-LEGAL TENDER VIRTUAL CURRENCY. NC DEFINITION EXCLUDES LEGAL US CURRENCY (TENDER). Department of the Treasury–Internal Revenue Service (99) U.S. Individual Income Tax Return

see instructions



IRS Use Only-Do not write or stapic in this space.

Filing Status	Single Married filing jointly	Marrie	ed filing separatel	y (MFS)) 🔄 Head of I	household (HOH)		alifying widov	v(er) (QW)	
Check only one box.	If you checked the MFS box, enter the na person is a child but not your dependent		your spouse. If yo	u checl	ked the HOH o	r QW box, enter th	ie child's	s name if the	qualifying	
Your first name and middle initial		Last name					Your social security number			
If joint return, spouse's first name and middle initial		Last na	Last name					Spouse's social security number		
Home address (number and street). If you have a P.O. box, see instru			ons.	Apt. no.	Presidential Election Campaign					
							Check	here if you, or	r your	
City, town, or post office. If you have a foreign address, also complete s			paces below.	Sta	ite	ZIP code		spouse if filing jointly, want \$3		
							to go to this fund. Checking a box below will not change			
Foreign country name			Foreign province/state/county			Foreign postal code	-	your tax or refund.		
					-			You	Spouse	
At any time duri	ing 2020, did you receive, sell, send, exch	ange, d	or otherwise acqu	ire any	financial intere	st in any virtual cu	irrency?	Yes	No	
Standard	Someone can claim: 📃 You as a dep	benden	t 📃 Your spo	use as	a dependent					
Deduction										
Age/Blindness	You: Were born before January 2, 19	956	Are blind	Spouse	: 🗌 Was bor	n before January	2, 1956	Is bline	d	
Dependents	dents (see instructions):		(2) Social security		(3) Relationsh	ip (4) 🖌 if q	(4) V if qualifies for (see instructions):		ions):	
If more	(1) First name Last name		number		to you	Child tax c	Child tax credit		Credit for other dependents	
than four										
dependents,										

Virtual Currency – Cryptocurrency – Not Legal Government Tender

More than 6500 virtual currencies exist

Virtual currency exists typically on a blockchain ledger that is distributed decentralized, generally

Illustrative Virtual Currencies – Not Legal Government Tender

Bitcoin (BTC) and Bitcoin Cash (BCH), a hard fork of BTC (2017)

Ethereum (ETH) – a blockchain with virtual token Ether. Ethereum enables smart contracts.

Tether (USDT) stablecoin Blockchain-enabled platform designed to facilitate the use of fiat currencies in a digital manner – per token value \$1



This address has transacted 462 times on the Bitcoin blockchain. It has received a total of 12.91843242 BTC (\$614,295.88) and has sent a total of 12.87005839 BTC (\$611,995.60). The current value of this address is 0.04837403 BTC (\$2,300.28).

 Address
 bc1qxy2kgdygjrsqtzq2n0yrf2493p83kkfjhx0wlh

 Format
 BECH32 (P2WPKH)

 Transactions
 462

 Total Received
 12.91843242 BTC

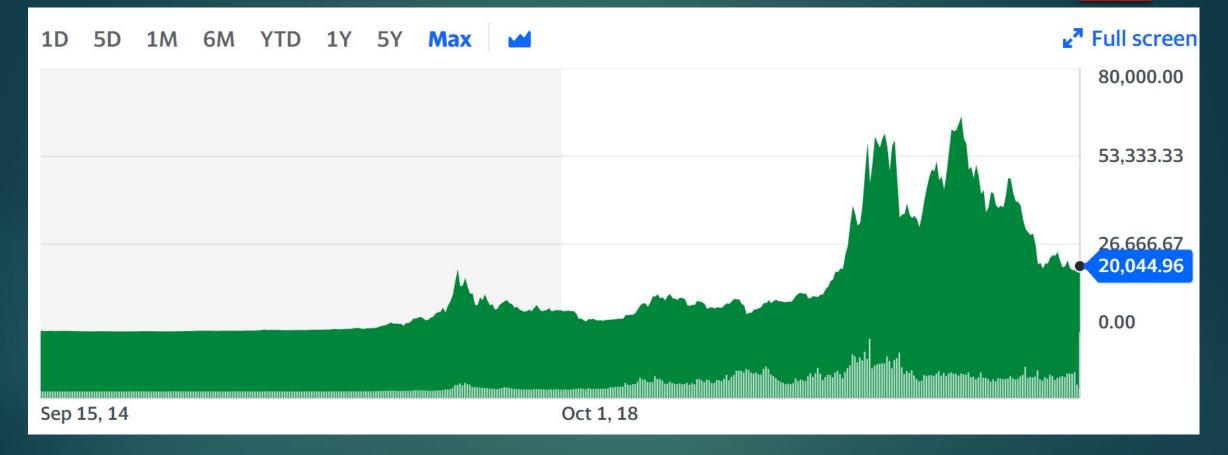
 Total Sent
 12.87005839 BTC

 Final Balance
 0.04837403 BTC

Bitcoin

Symbol: BTC 8 decimal places 1.89544323 21 million maximum 18.638 million mined as of February 2021 19,171,087.5 as of October 6, 2022 Each new block currently adds 6.25 bitcoins.

48



As of October 6, 2022

Bitcoin (BTC) and Bitcoin Cash (BCH) – a hard fork (August 2017)

Hard fork definition: Drastic, fundamental change to a blockchain protocol resulting in two branches

Why? Bitcoin Slow Visa can process 1700 transactions per second Bitcoin could only process 7 transactions per second Bitcoin Cash had a faster processing speed

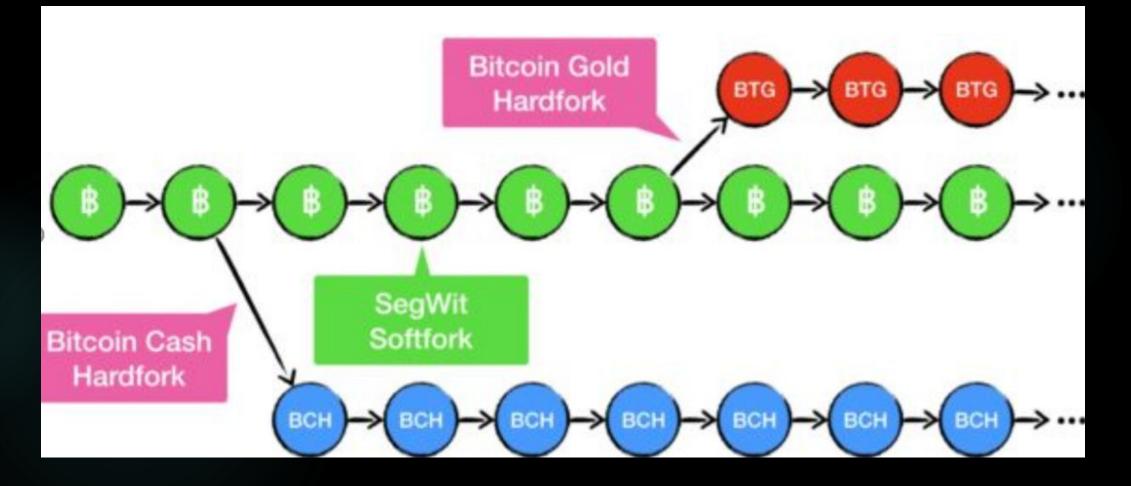


Photo credit: Google Images

Ethereum (ETH)

Smart Contracts are

Self-executing contracts with the terms of agreement between seller and buyer written into the lines of the code

Programmable blockchain logic



Smart Contract Examples

Ethereum (ETH) – Smart Contracts

Vending Machine (VeeDo) Insurance payment on death Supply Chain Smart Containers that measure temperature



Amazon and Smart Contracts

Amazon Managed Blockchain launched to create and manage scalable Blockchain networks using Ethereum Hyperledger Fabric

Metered Pay As You Go

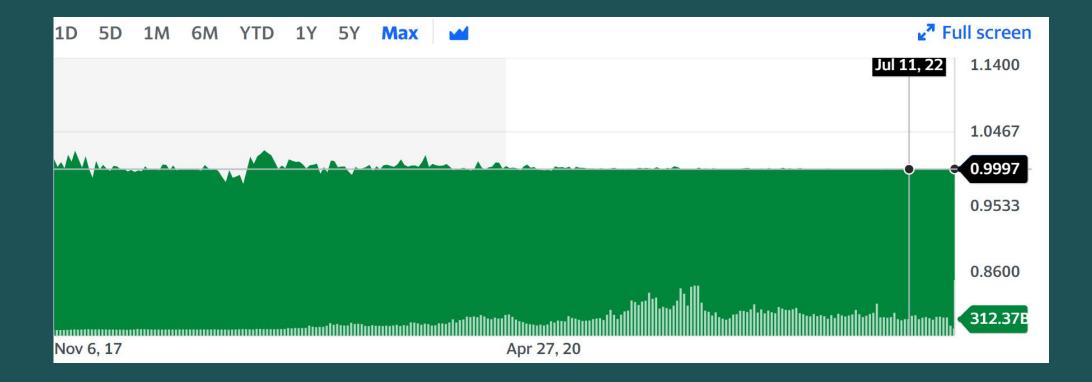
Look at aws.amazon.com

Stablecoin Example Tether (USDT)

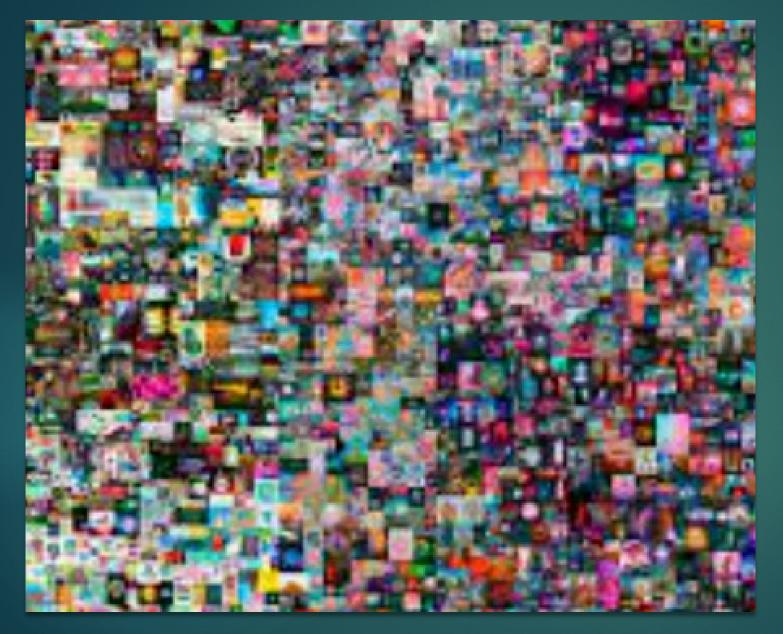
Tether Stablecoin (USDT)



Virtual currency Pegged to U.S. Dollar Parking place for high frequency traders Vulnerability: Loses its Peg



October 6, 2022



IV. Non-Fungible Tokens (NFTs)

Questions:

11. Is it easy for an individual to own an NFT? 12. Did a Christie's Auction House NFT sell for \$69 million dollars in 2021? 13. Can a movie ticket be a NFT? 14. Should I get a Web3 wallet if I want to purchase an NFT?

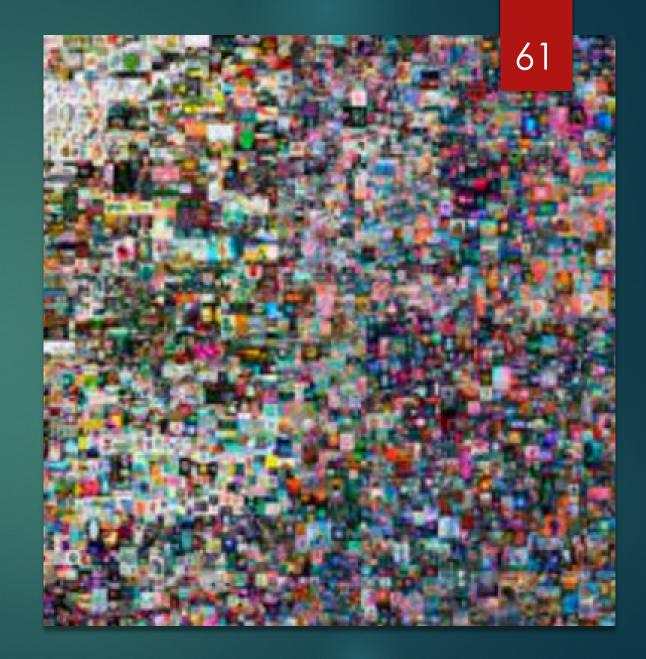
NFT Definition

Cryptographic Assets On a Blockchain Unique Codes and Metadata

NFT Examples

Unique Digital Artwork

A unique ticket coupon



Fungible vs. Non-Fungible

Fungible

Interchangeable

Non-Fungible

Unique/not interchangeable 62

Divisible

Not Divisible



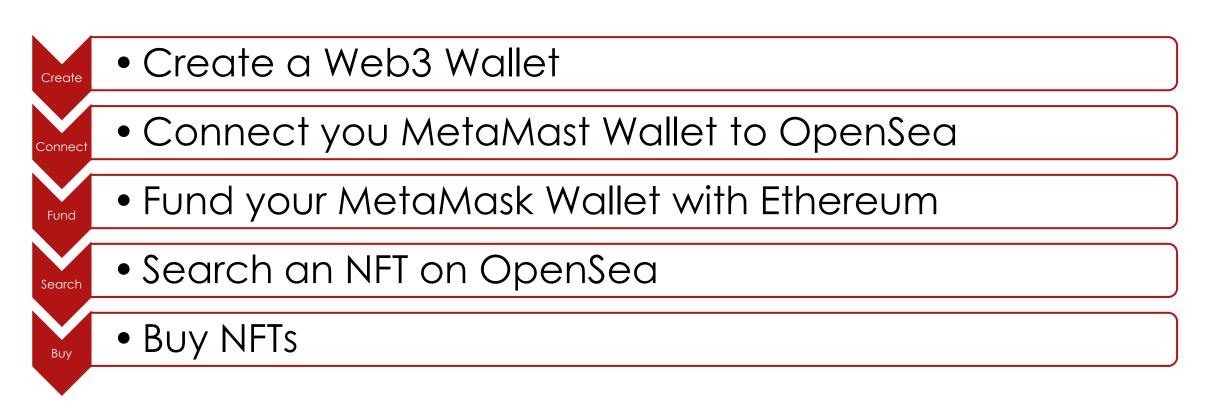
EMERGING - FRACTIONALIZATION

Splits the NFT

Usually into ERC-20 Tokens so multiple buyers can claim a percentage of ownership – uses Ethereum blockchain

Example – Doge meme sold for 4 million

How to Get Started with Your NFT Collection



64

Copyright Woodruff Law Firm, PA 2021

Conclusion

FinTech may be anything that defies traditional banking and its regulations. But at the end of the day FinTechs need traditional banks

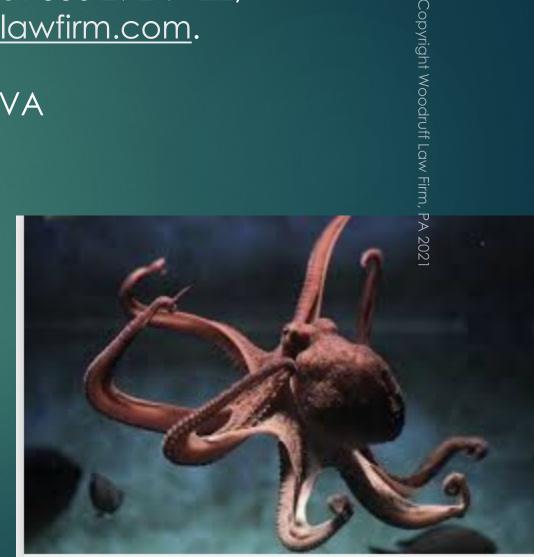
Blockchain is typically distributed ledger technology Problems – KYC and Money Laundering

Cryptocurrency – Emerging and much depends on positions on CBDC globally

Fun with NFTs - Experiment

Thank you for your participation in this presentation. If you have questions, I can be reached at 336 272 9122, extension 3004 or <u>cwoodruff@woodrufflawfirm.com</u>.

My best, Carolyn Woodruff, JD, CPA, CVA



Answers to Questions

1. Yes 2. Yes, so they say. 3. No 4. Yes 5. Yes, NCGS 169 6. Yes, SHA 256 7. Yes, Ethereum

Answers to Questions, continued

8. No 9. Yes, digital yuan 10. Yes, NCGS 53-208.42(20) 11. Yes 12. Yes 13. Yes 14. No



Until next time. See you. Carolyn

69

Copyright Woodruff Law Firm, PA 2021