

K2's Accounting Automation



Today's Learning Objectives



- List at least three examples of automation opportunities in businesses today
- Identify examples of core technologies used in automation efforts
- Differentiate between tasks ideal for automation and those which humans should perform
- Identify the importance of Robotic Process Automation to your accounting automation efforts





LET'S GET STARTED WITH SOME ACCOUNTING AUTOMATION BACKGROUND



What Is Accounting Automation?



- Accounting automation is the process of automating many of the rote, repetitive tasks often performed in accounting departments or accounting firms
- While some view this as a new topic, in fact, it dates to 1640 when Blaise Pascal introduced the adding machine!
- However, with recent advancements in technology, accounting automation is a viable option for many tasks



Examples Of Tasks To Automate



Data entry, such as scanning vendor bills into accounts payable

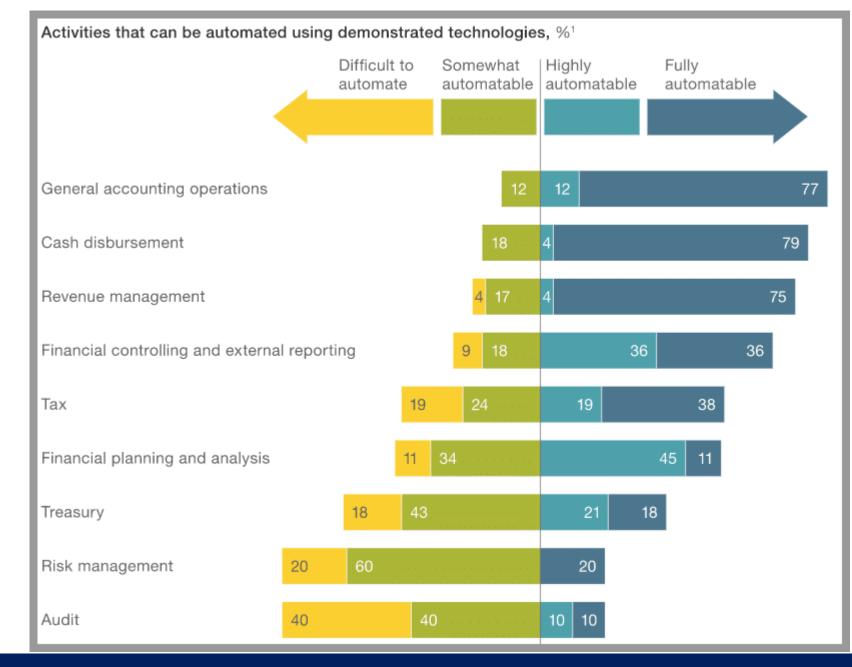
Automatically routing documents for approvals

Matching documents, such as A/P bills to purchase orders to receiving reports

Using smartphones to take pictures of T&E employee expense reporting

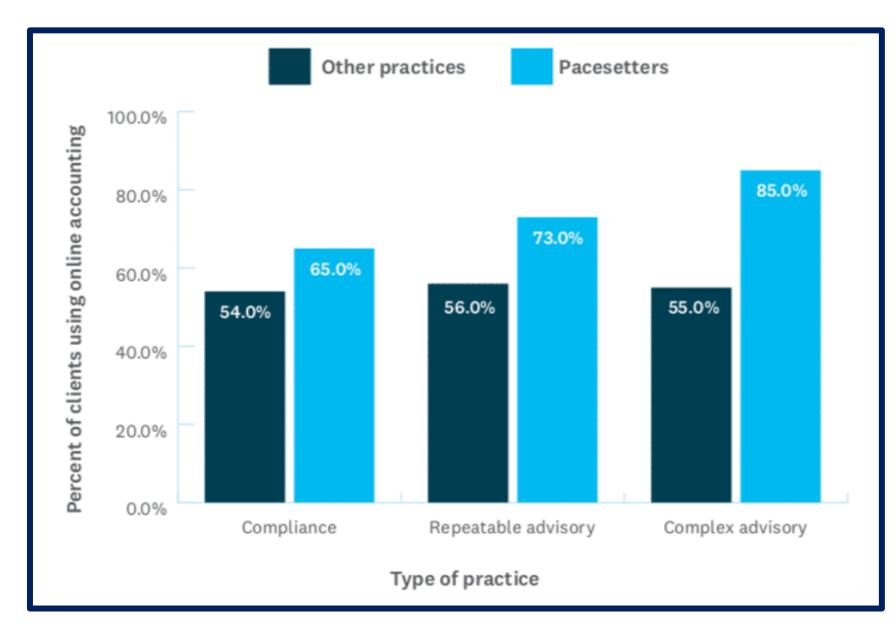
And, of course, bank feeds





Results Of **McKinsey** Study On Accounting Automation







Moreover, A Xero Study Points To Automation As A Potential Differentiator



Some Automation Opportunities



- 1. General ledger
- 2. Accounts payable processing
- 3. Payroll
- 4. Period-end review processes

- 5. Invoicing and accounts receivable
- 6. Bill payments
- 7. Expense Reports
- 8. Bank, credit card, and debit card data
- 9. Reporting



Accounting Automation Benefits



- 1. Time savings
- 2. Improved margins
- 3. Better accuracy
- 4. Quicker turnaround times
- 5. Improved customer/client service

- 6. Helps to "upskill" team members
- 7. Real-time or very near realtime decisions
- 8. Improved team member availability and accessibility



For Success, Focus On These Characteristics And Issues



Transactions should likely be somewhat rote and repetitive Transactions should be somewhat "standard" with little deviation in source documents

Transactions can be processed according to a set of rules You can connect various systems using "digital plumbing" tools





CORE TECHNOLOGIES



Some Automation Is "Automatic"



- Fortunately, many tools have built-in automation options available for you
 - Bank feeds are a good example
- For example, most accounting platforms both cloud-based and desktop-based – already provide bank feed functionality and options
 - All you need to do is activate it



Some Automation Is "Automatic"



- Likewise, many applications already integrate with other applications...again, you just need to activate the integration
- For example, Corpay is a company that provides accounts payable and payment automation services
- With <u>Corpay One</u>, **businesses can automate customer payment processing**, saving time and money
- Further, Corpay One integrates with QuickBooks, Sage Intacct, and Xero, among others
- Again, just activate the integration



Other Times, You'll Need More Tech



- Sometimes, you'll need to acquire other tools to facilitate your automation projects
- Generally, these tools serve to move data from one application to another
- Four examples
 - 1. IFTTT
 - 2. Zapier
 - 3. Power Automate
 - 4. Open Database Connectivity







- Simple, easy to use solution for linking data between multiple platforms, sending notifications, and initiating events
- For example, you can use IFTTT to automatically generate an email anytime you receive a payment via Square
- Similarly, you can use IFTTT to automatically download all transactions from Stripe into a Google spreadsheet



IFTTT Pricing Plans



IFTTT Free

\$0 / forever

Get started and integrate services like never before.

- S Applets
- Standard Applet speeds

IFTTT Pro

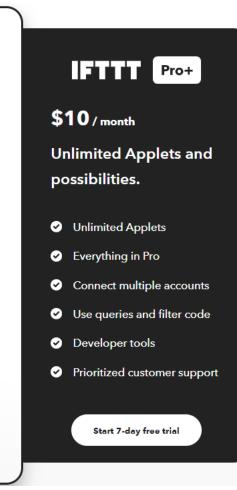
\$5/month

More, better, faster Applets.

20 Applets

- Fastest Applet speeds
- Multi-action Applets
- Customer support

Start 7-day free trial





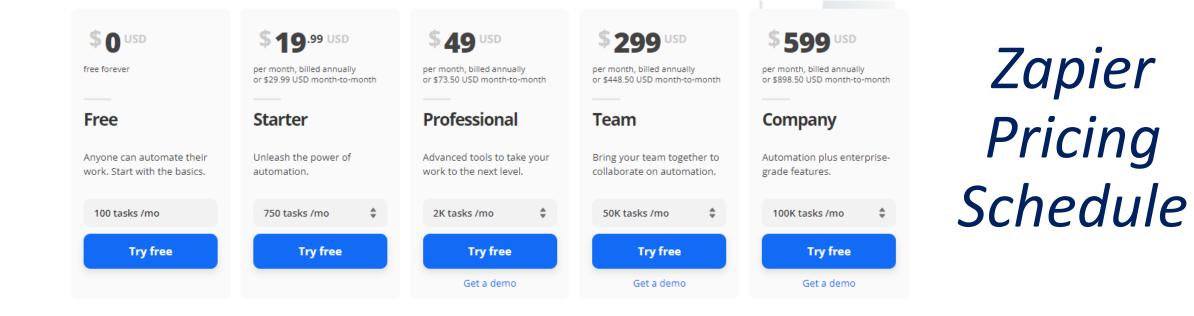




- Zapier is another simple yet very powerful tool you can use to link systems together and generate notifications
- Zapier integrates with many "business-oriented" tools and apps
- Some examples include
 - AccountingSuite
 - Sage Accounting
 - QuickBooks Online
 - Wave Accounting
 - Xero









Zapier Example



- To illustrate, you can link QBO to Shopify using Zapier
- Once the connection is made, Zapier will automatically create invoices in QBO based on new orders appearing in Shopify
- Enable this integration by authenticating to both systems and choosing the pre-built automation desired
- You can also create your own "Zaps"
- **Triggering events** include a new Account, a new Customer, a new Expense, a new Invoice, a new Bill, a new Estimate, and a new Sales Receipt



Power Automate



- Another automation option is Microsoft's **Power Automate**
- If you use a business-oriented subscription of Microsoft 365, you likely already have access to this tool
- Power Automate is the strongest of the tools mentioned so far
- With Power Automate, you can create customized automations or select from a wide variety of pre-built templates



Power Automate Examples



Save Office 365 email attachments to OneDrive for Business By Microsoft		Send a customized email when a new SharePoint list item is added By Microsoft		Send a customized em file is added By Microsoft	nail when a new	Record form responses in SharePoint By Microsoft			
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Get updates to Roadmap from Project By Microsoft		Click a button to email a note By Microsoft		Send an email to respo response submitted in		Save my email attachme SharePoint document lil			
				By Microsoft Power Automate Community		By Microsoft			
Scheduled	310073	Instant	196770	Automated	184448	Automated	184202		



Accounting-Oriented Connectors

- Acumatica
- Dynamics 365
- Blackbaud Raisers Edge
- BillsPLS
- Business Central
- Expensya
- FreshBooks

- GoFileRoom
- Paylocity
- Power Bl
- SAP
- Square
- Stripe



Robotic Process Automation



- Robotic Process Automation (RPA) is a cornerstone technology when considering accounting automation, and Power Automate is one of the leading RPA platforms available today
- RPA uses software-based robots (bots) to automate fundamental, repetitive tasks
- In addition to Power Automate, other leading tools include **UiPath**, **Appian**, **Automation Anywhere**, and **Blue Prism**



Open Database Connectivity



- Open Database Connectivity (ODBC) is a vendor-neutral specification <u>linking data</u> – not exporting, not copying and pasting – from one database or application into another
- As an example, with ODBC you can link data from your accounting platform into Excel, instead of repeatedly exporting/importing it or, even worse, re-keying it
- You may need an ODBC driver or connector to get the job done
- A great resource for these is cData (<u>www.cData.com</u>)





EXAMPLES TO CONSIDER...



Team Member Expense Reports

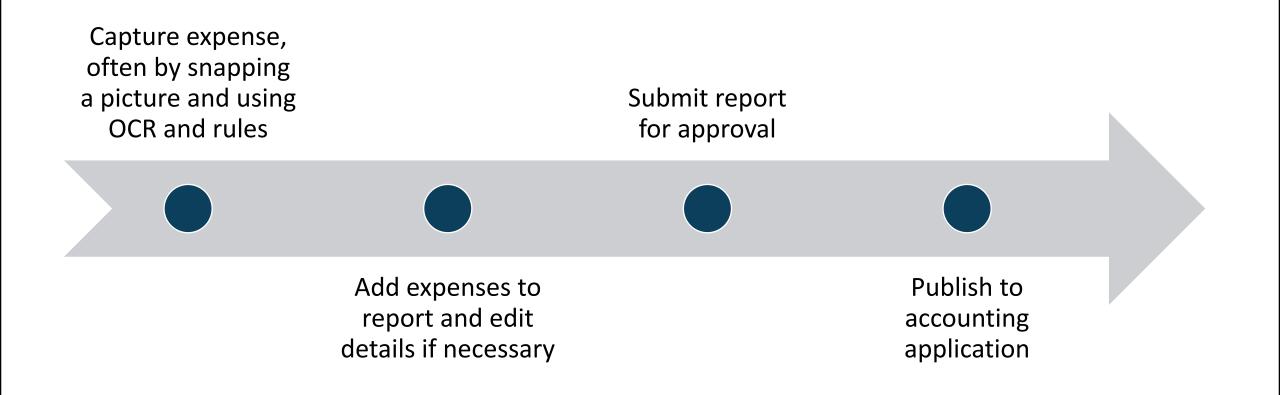


- Automating team member expense reports can be easy, inexpensive, and highly effective
- Many tools can help with this process, including
 - **Concur** (QB Desktop and Online, SAP, NetSuite, et al.)
 - Expensify (QB Desktop and Online, Xero, NetSuite, Intacct, et al.)
 - Tallie (QB Desktop and Online, Xero)
 - Zoho (Zoho Books, QuickBooks Online)

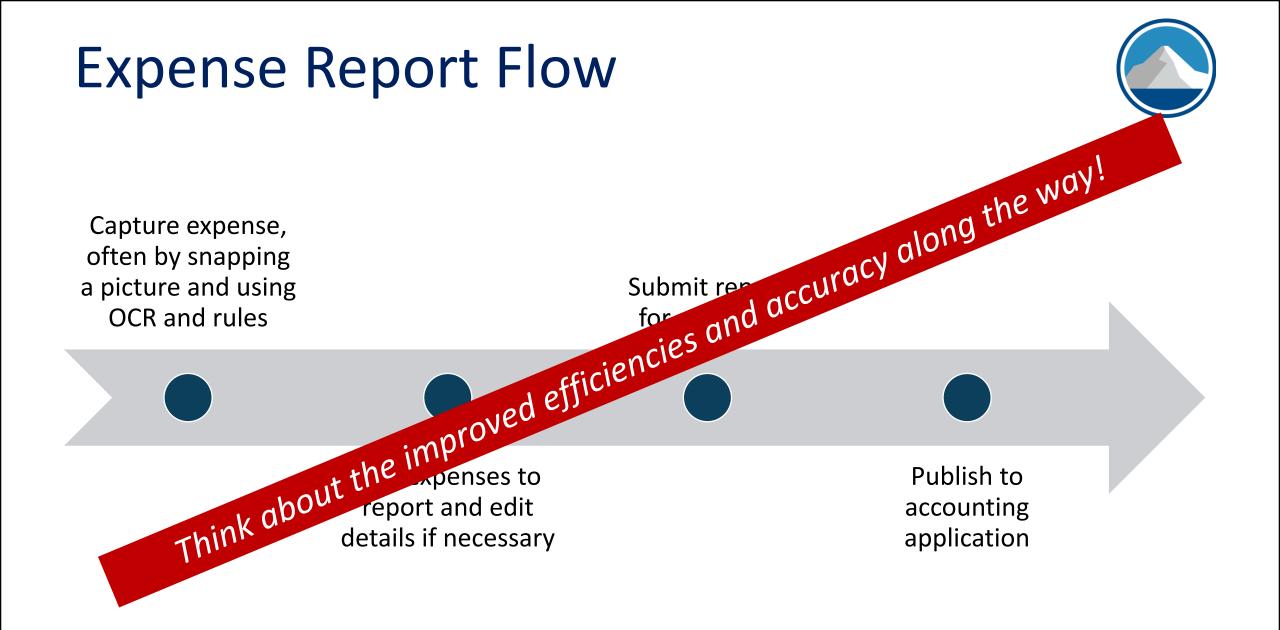


Expense Report Flow











Enabling Built-In Workflows



- Many accounting applications now include some forms of prebuilt workflow tools...users and administrators only need to enable them
 - QuickBooks Online, Dynamics 365, Sage Intacct, Acumatica are just a few examples
- These workflows often focus on **notifications** and **approvals**



QBO Advanced Workflows



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+ New	Search by template name Workflow templates	Give feedback + Cu	Give feedback + Custom workflow							
YOUR PRACTICE Clients Team	Bank deposit reminder Remind yourself or your team to record	Estimate follow-up reminder	Open estimate reminder Get reminders for estimates that are yet to	Unsent invoice reminder nd a Remind yourself or your team to send	- 1					
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Cash flow > Expenses >	yet to be sent. Create	them know you paid them. Create	Create	Create	Create					
Workflows >										
Projects Payroll >	Automatically send unsent invoices Send your customers invoices that haven't been sent yet.									
Time Budgets	Create									



QBO Advanced Workflows



Create workflow		×
	1. Do this in QuickBooks What do you want QuickBooks to do? Send for approval Volume Bills entered in QuickBooks are part of books. Bills created by approvers are auto-approved.	
	How would you like this action to happen?	- 1
	Assign task to Task name Tommy Stephens Approval due for Bill Bill Number Learn more about variables	
	✓ Send a company email	
	2. When this happens When Bill amount Y Greater than or Y 1000.00	
		×
Cancel	Save	Save and enable



Using ODBC To Link Data



- Perhaps you want to create a report in Power BI or even Excel that uses data from your accounting platform – in this case, QuickBooks Desktop
 - Of course, you want to link the data, not export/import
 - By linking you can refresh your report on demand
- To do this using ODBC, you'll need a connector such as one available from <u>cData</u>



Using ODBC To Link Data



- In Excel and with QuickBooks open, click **Get Data** from the **Data** tab of the Ribbon
- Choose From Other Sources, From ODBC
- Specify the CData QuickBooks Source
- Expand the folders
- Click the table to link
- Create your report



Using ODBC To Link Data



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Accounts		2596-1071525246	C.U. Electric	30000-933272656	8	Davis Office Equipment	\$	15,000.00	\$	92,641.81	\$	107,641
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SUMMARY







- The opportunities for accounting automation are almost endless and seem to expand daily
- Newer technologies and integrations mean that options continue to grow
- And the benefits are great...improved accuracy, less time spent on mundane tasks, greater efficiency, enhanced internal controls are all possible
- Your challenge is to pick three tasks and automate them during the next 60 days!

